27 March 2015

# BUY

Current Share Price	113p
Target Price	189p
Market Capitalisation	£99m
Shares In Issue	88m
RIC/BLBG	PMG.L/PMG LN
Avg. Daily Volume (3M)	143,893
Current share price(s) timed	at 4:30pm on 26/03/15



1M	<b>3M</b>	12M
-4	-21	-53
-4	-25	-55
	1M -4 -4	-4 -21

Source: Datastream (relative to UK-DS Market index)

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## Parkmead

Half Year Results

## Looking for opportunities

Parkmead's half year results reflect ongoing activity at the company's core producing asset, Athena. Production for the period was 1.85kboed with 1.6kboed coming from Athena. Per barrel costs at Athena remain in the mid-60's but are expected to come down after contract revisions with BW Offshore and service providers. Cash burn during Athena well operations was higher than forecast but production appears to have stabilised with three fully operational wells from two. Parkmead retains a healthy balance sheet with £39.4m of cash and total assets of £109.6m. The company has taken a non-cash impairment of £12.9m relating to Athena, which remains a marginal field in our view at current oil prices and vessel rates. Excluding impairment the group reported a post-tax loss of £2m. Financial performance remains highly levered to Athena production rates, operational costs and oil price in the short term. We stress that the bulk of our valuation is driven by the PDL development rather than current production.

Our NAV drops to 253p/share and target price from 210p/share to 190p/share as we adjust for UKCS tax changes, Athena costs and production, reported cash and Diever West.

Drivers for Parkmead include:

- Operational drivers: 1) Cost reduction exercises at Athena in order to increase operating margins 2) delivery of first gas from Diever West in Q415 which has potentially to triple Netherlands gas production by year-end 3) new producer at Geesburg.
- Development drivers: Continued progress towards the unitisation and sanction of the PDL project. The PDL oil hub development will be over 80mmbbls, double the initial recoverable reserves of Perth stand-alone. We expect Parkmead to continue to work with partners Faroe Petroleum and Atlantic Petroleum in order to de-risk the project technically and economically. Service sector cost deflation and the new UKCS investment allowance should improve project economics, however, uncertainty on development capex cost and equity ownership remains. We expect further details on the Platypus development on FDP submission in Q415.
- M&A: Parkmead is one of a few small-cap E&Ps that is well funded for future capital commitments and is looking to take advantage of distressed asset values in the current oil price environment. We see M&A as a key value driver in 2015, with opportunities arising for Parkmead to use its balance sheet to acquire producing assets at well below NAV.
- Valuation: The bulk of valuation remains driven by the Perth development and wider PDL project. Significant uncertainty on project value remains prior to project sanction.
   We expect uncertainty to reduce as the PDL partner group firms up equity ownership, phasing, capex and project funding. Please see detailed NAV valuation attached.

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### Figure 1: Detailed NAV

Parkmead Buy 190p		Ticker Current Sha Implied Retu		PMG.L 113p 68%			Market Capitalisation Enterprise Value (EV Net Cash (Debt)		)m	Financial Reporting Share in I	Currency	Jur 89i
Asset	Location	WI %	Fluid	CoS %	Resource (m Gross	imboe) Net	Unrisked \$/boe	Risked NPV \$mn	Risked NPV p/sh	% Total	Unrisked p/sh	Upside p/sh
Perth Phase 1 Pre-tax	UKCS	52%	Oil	100%	41	21.4	6.6	141	102		102	
Athena Pre-tax	UKCS	30%	Oil	100%	9.6	2.9	3.5	10	7		7	
Netherlands Production	Netherlands	15%	Gas	100%	13	2.0	4.3	9	6		6	
Liabilities (decomm - tax deductab	le) , G&A							(42)	(31)		(31)	
NPV of UK Tax payments post allo	owances							(22)	(16)		(16)	
Net debt (inc Jan 14 placing)								59	43		43	
Faroe Petroleum stake								4.7	3.0		3.0	
Aupec								5	3.6		3.6	
Core NAV					64	26		164	118	47%	5 118	
Perth Phase 2	UKCS	52%	Oil	60%	28	14	8.3	72	52		87	3
Additional Sour Crescent upside	UKCS	30%	Oil	60%	30	9	8.3	45	32		54	2
Platypus	UKCS	15%	Gas	50%	17	3	4.3	6	4		8	
Pharos	UKCS	20%	Gas	50%	39	8	4.3	17	12		25	1
Ottoland	Netherlands	15%	Gas	75%	11	2	4.3	5	4		5	
Papekop	Netherlands	15%	Oil/Gas	75%	11	2	8.5	10	7		10	
Development NAV (Contingent I	Resource)				136	37		155	112	44%	5 <b>188</b>	73
Possum	UKCS	15%	Gas	30%	4	1	4	1	1		2	
Skerryvore	UKCS	31%	Oil	25%	80	24	2	15	11		42	3
Davaar	UKCS	30%	Oil	15%	159	48	2	17	12		82	7

Exploration & Apprasial NAV (prospective resource) 243	3	73	32	23	9%	126	103
Total NAV 443	31	136	351	253		432	175

Source: Numis Securities Research

### Figure 2: Financial Summary

Parkmead Buy 190p	T C	Ticker Current Sh Implied Re		PMG.L 113p 68%		Market Capitalisation Enterprise Value (EV) Net Cash (Debt)	£101m £139m -£38m	F	inancial Y eporting ( hare in Is	Currency	June £ 89m
/aluation						Key Metrics	2011	2012	2013	2014	2015E
Net Asset Value				\$m	p/sh	Adj EPS (p/sh)	(0.6)	(0.8)	(0.7)	1.6	(16.9)
erth Phase 1 Pre-tax				141	102	EPS Growth	()	nm	nm		(1,142%)
thena Pre-tax				10	7	P/E				69.8x	(6.7)x
etherlands Production				9	6	EBIDAX (£mn)			(9.4)	18.6	(5.2)
IKCS Tax				-22	-16	EV/EBIDAX			nm	7.5x	(26.8)x
						Cash and equivalents (£mn)	1.3	7.7	13.3	46.3	37.7
otal					99	Capex (\$mn) inc acquisitions	(0.1)	(3.3)	(8.4)	(8.8)	(16.7)
evelopment						Dividend Per Share (p/sh)	0.0	0.0	0.0	0.0	0.0
erth Phase 2				72	52	Dividend Yield			nm	nm	nm
dditional Sour Crescent u	pside			45	32	Net Debt/Equity (Gearing)			-23%	-42%	-43%
latypus				6	4	Shares Outstanding (m)				77.7	89.4
haros				17	12						
ttoland				5	4						
apekop				10	7						
otal					112						
ploration											
KCS				32	23						
etherlands				0	23	Income Statement £m	2011	2012	2013	2014	2015E
otal				0	23	Revenue	3.7	2012	4.1	2014	20131
abilities / Associates				(42)	(31)	Cost of sales	(2.0)	(1.4)	(2.5)	(21.4)	(28.1
et debt				( <del>4</del> 2) 64	46	G&A	(5.3)	(5.5)	(7.7)	(5.7)	(20.1
ther				5	3.6	Other	(0.0)	(0.0)	(1.1)	(0.7)	(0.0
				5	5.0	-	(2.6)	(4.7)	(5.4)	2.1	(44 E)
otal risked NAV					253p	Operating income	(3.6)	(4.7)	(5.1)	2.1	(11.5)
Core NAV					0.99	-					
Core + Dev NAV					0.99	Not france income (evenese)	0.0	(0, 2)	(0.1)	(1.0)	(1.0)
						Net finance income (expense)	0.0	(0.2)	(0.1)	(1.0)	(1.0)
/ Total risked NAV					0.45	PBT	(3.5)	(4.9)	(5.3)	1.0	(12.5)
arget price multiple					0.75x	Non-Recurring Items/Other	(0.4)		(0,0)		
arget Price					190p	Tax	(0.1)	0.0	(0.3)	0.2	1.1
ensitivity Analysis (OEC	D WACC / LT oll price)	)	72\$/bbl	100\$/bbl	110\$/bbl	Net Profit (Loss)	(3.6)	(4.9)	(5.6)	1.2	(12.5)
	400/		0.40-	050-	000-	On the floore Are	0044	0010	0040	0014	00455
	10%		243p	253p	263p	Cashflow £m	2011	2012	2013	2014	2015E
	8%		245p	258p	270p	Cash Flow From Operations	(1.2)	(2.3)	(4.7)	6.7	(1.6)
						Operating profit /loss			(5.1)	2.1	(11.5)
ear term exploration ca	atalyts Timing r	risked p	upside p	upside %		Tax/Non Recurring/Other			0.4	4.7	9.9
			00	10 50/		On all Flaux France laws attack		(0.0)	(7.0)	(0.0)	(40.5)
kerryvore		11	32	12.5%		Cash Flow From Investing	1.9	(2.9)	(7.6)	(8.6)	(16.5)
avaar		12		27.7%		Capital Expenditure	(0.1)	(3.3)	(8.4)	(8.8)	(16.7)
eserves & Resources				WI	EV/boe	Divestments/adjustments	2.1	0.4	0.8	0.1	0.2
P Reserves (company rep				25.4mmboe	9.0\$/boe						
P Reserves (adj for acquis	itions)			27.1mmboe	8.5\$/boe						
roduction & Costs		2012	2013	2014	2015E						
roduction WI	kboed			1.8	1.5	Cash Flow From Financing	0.3	11.6	17.9	35.0	(0.8
roduction growth %					-15%	Net proceeds from Borrowings	0.0	3.0	2.4	(3.0)	0.0
						Proceeds from share issue	0.3	8.8	15.6	39.5	0.0
ore 2P production profile	kboed (WI)					Other	(0.0)	(0.2)	(0.1)	(1.5)	(0.8)
						-					
						Net Change in Cash	1.0	6.4	5.6	33.1	(18.8)
						Balance Sheet £m	2011	2012	2013	2014	2015E
						Cash & Equivalents	1	8	13	46	38
									47.0	57.9	43.0
						Total Current Assets	2.9	10.9	17.2		07.4
					_			10.9 0.2	17.2 3.8	30.1	27.4
						Total Current Assets	2.9				
						Total Current Assets PP&E	2.9 0.1	0.2	3.8	30.1	36.9
			ł	I	F	Total Current Assets PP&E Exploration assets	2.9 0.1 0.0	0.2 3.1	3.8 25.8	30.1 31.2	36.9 7.5
				I		Total Current Assets PP&E Exploration assets Other	2.9 0.1 0.0 9.3	0.2 3.1 8.7	3.8 25.8 6.6	30.1 31.2 8.2	36.9 7.5 <b>115</b>
				I		Total Current Assets PP&E Exploration assets Other Total Assets	2.9 0.1 0.0 9.3 <b>12</b> 0.0	0.2 3.1 8.7 <b>23</b> 0.0	3.8 25.8 6.6 <b>53</b> (2.0)	30.1 31.2 8.2 <b>127</b> (2.1)	36.9 7.5 <b>115</b> (0.5
,						Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities	2.9 0.1 0.0 9.3 <b>12</b> 0.0 (1.1)	0.2 3.1 8.7 <b>23</b> 0.0 (4.2)	3.8 25.8 6.6 <b>53</b> (2.0) (11.1)	30.1 31.2 8.2 <b>127</b> (2.1) (10.5)	36.9 7.5 <b>115</b> (0.5) (9.3)
	2016 2017	2018	2019	2020	2021	Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities Long Term Debt	2.9 0.1 0.0 9.3 <b>12</b> 0.0 (1.1) 0.0	0.2 3.1 8.7 <b>23</b> 0.0 (4.2) (0.0)	3.8 25.8 6.6 <b>53</b> (2.0) (11.1) (0.3)	30.1 31.2 8.2 <b>127</b> (2.1) (10.5) (0.4)	36.9 7.5 <b>115</b> (0.5) (9.3) 0.0
	2016 2017 ■Perth Phase 1 ■/				2021	Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities Long Term Debt Other Long Term Liabilities	2.9 0.1 0.0 9.3 <b>12</b> 0.0 (1.1) 0.0 0.0	0.2 3.1 8.7 <b>23</b> 0.0 (4.2) (0.0) (3.0)	3.8 25.8 6.6 <b>53</b> (2.0) (11.1) (0.3) 0.0	30.1 31.2 8.2 (2.1) (10.5) (0.4) (4.2)	36.9 7.5 115 (0.5 (9.3 0.0 (4.2
2014 2015		Athena 💻	Netherlands	;		Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities Long Term Debt Other Long Term Liabilities Total Liabilities	2.9 0.1 9.3 <b>12</b> 0.0 (1.1) 0.0 (3.3)	0.2 3.1 8.7 <b>23</b> 0.0 (4.2) (0.0) (3.0) <b>(10.7)</b>	3.8 25.8 6.6 <b>53</b> (2.0) (11.1) (0.3) 0.0 <b>(16.0)</b>	30.1 31.2 8.2 (2.1) (10.5) (0.4) (4.2) (27.7)	36.9 7.5 115 (0.5) (9.3) 0.0 (4.2) (29.5)
					2021 2015E	Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities Long Term Debt Other Long Term Liabilities	2.9 0.1 0.0 9.3 <b>12</b> 0.0 (1.1) 0.0 0.0	0.2 3.1 8.7 <b>23</b> 0.0 (4.2) (0.0) (3.0)	3.8 25.8 6.6 <b>53</b> (2.0) (11.1) (0.3) 0.0	30.1 31.2 8.2 (2.1) (10.5) (0.4) (4.2)	36.9 7.5 115 (0.5) (9.3) 0.0 (4.2) (29.5)
2014 2015		Athena 💻	Netherlands	;		Total Current Assets PP&E Exploration assets Other Total Assets Short Term Debt Current Liabilities Long Term Debt Other Long Term Liabilities Total Liabilities	2.9 0.1 9.3 <b>12</b> 0.0 (1.1) 0.0 (3.3)	0.2 3.1 8.7 <b>23</b> 0.0 (4.2) (0.0) (3.0) <b>(10.7)</b>	3.8 25.8 6.6 <b>53</b> (2.0) (11.1) (0.3) 0.0 <b>(16.0)</b>	30.1 31.2 8.2 (2.1) (10.5) (0.4) (4.2) (27.7)	27.4 36.9 7.5 115 (0.5) (9.3) 0.0 (4.2) (29.5) 85.2

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Buy	> +20%
Add	> +10% to +19.99%
Hold	0% to +/-9.99%
Reduce	-10% to -19.99%
Sell	> -20%

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		uirement - 31/12/2014		UK Requirement 01/10/2014 - 31/12/2014			
	All Securities	Corporate Clients	All Securities	Corporate Clients			
Buy	42.2%	72.8%	45.7%	76.2%			
Add	23.2%	21.6%	23.1%	18.4%			
Hold	29.2%	5.6%	25.6%	5.4%			
Reduce	4.3%	0.0%	4.1%	0.0%			
Sell	1.1%	0.0%	1.5%	0.0%			
Total	100%	100%	100%	100%			
	The above tabl split of recomm based on the la recommendatic research stock four calendar q	endations ast on for each during the last	The above table of recommendat all recommendat the last calendar all securities and category the pro issuers to which material banking	ions based on tions during quarter for d within each portion of Numis supplie			

For the split of recommendations by sector for the period from 1 Oct 2013 to 30 Sep 2014, please contact the Research Department of Numis Securities Ltd.

The following graphs display the three year recommendation, target price and share price history for the subject corporation(s) of this research report. In those instances where the subject corporation(s) have been traded on the London Stock Exchange or Alternative Investment Market for less than three years, the graph will show the history since the date the subject corporation(s) were admitted to trading. Prices in the graph(s) below are in pence unless otherwise stated.

### Three Year - Recommendation, Target Price, Share History

#### Parkmead Buy 350 300 Add 250 Hold 200 Reduc 150 Sell 100 Nov'13 Nov'14 Jul'12 Mar'13 Jul'13 Mar'14 Jul'14 5 Mar'-N₀V Apr Price -Recommendation Target Price Created By BlueMatrix

Source: Numis Securities Research