Panmure Gordon & Co

Founded 1876

24 March 2017

Equity Research

Colin Smith



BUY

(Remains Unchanged)
Target Price: 105p

Share Price: 45p

(Price at close 22 March 2017)

Stock Codes PMG.L / PMG LN

Market Cap £44m

Last Published Research: 17 March 2017

Analyst Colin Smith

Specialist Sales
Jamie Campbell

Absolute & Relative Performance



- Absolute
- Relative to DS Oil & Gas
 Source Datastream

This is a marketing communication

OIL & GAS PRODUCERS FLASH PARKMEAD

Interim results to 30 December: £0.7m gross profit

Parkmead reported a gross profit for the six months to December 2016 of £0.7m, a significant improvement on the £4.1m loss reported at the interim stage last year. That reflected the end of loss making production at Athena and the growth in Dutch gas production as a result of the start-up of Diever West. The loss per share was reduced to 2.1p per share (2015 loss per share of 4.8p), excluding impairments, or 4.6p per share on a reported basis. The balance sheet remained robust with cash and net cash of £26.7m. We amend our forecasts to reflect the impairment and retain our 105p per share Target Price and Buy recommendation. Parkmead continues to evaluate further deals and investors are fully aware of Tom Cross's strong track record.

- ▶ Results. Parkmead returned to profit at the gross profit level. The improvement was not carried through to the bottom line as a result of a £2.4m impairment charge in respect of exploration licences relinquished and a £3.0m negative, non-cash swing in the P&L impact from the revaluation of Share Appreciation Rights in G&A expense. Underlying G&A fell by 21% YoY, we calculate. Net cash used in operating activities of £0.7m was less than a tenth of the outflow experienced at the interim stage last year while net cash used in investing activities fell by a third to £1.0m.
- ▶ **Progress.** During the half, Parkmead doubled its interest in the Polecat and Marten fields, taking full control and also increased its stake in the Perth and Dolphin fields to 60.05%. Parkmead disclosed expected recoverable reserves and contingent resources of approximately 104mmb at the Greater Perth Area hub, the development of which the company continues to progress.
- ▶ Revisions. We amend our figures to reflect these results with a revised forecast for full year negative EPS of 5.8p (from (3.7)p) but our 2017/18 forecast improves by 19% to reflect lower ongoing DD&A.

continued

Year End	Sales	PBTA	EPS	DPS ord	P/E	EV/EBITDA	Yield
June	(£m)	(£m)	(p)	(p)	(x)	(x)	(%)
2016A	10.4	(6.4)	(6.8)	0.0	n/a	(6.2)	0.0
2017E	5.4	(5.7)	(5.8) from: -3.7	0.0	n/a	(7.4)	0.0
2018E	4.4	(3.0)	(2.1) from: -2.6	0.0	n/a	(9.0)	0.0
2019E	3.7	(2.7)	(2.7)	0.0	n/a	(11.4)	0.0

Source Company Data, Panmure Gordon

▶ Tight discipline. Parkmead continues to exercise tight discipline on costs and capex, while its improved finances reflect the change in the company's production profile. The company reaffirmed the substantial increase in its reserves and resources which totalled 27.9mmboe of proven and probable reserves as at 31 December, up 19% YoY and a 41% YoY increase in 2C contingent resources to 59.1mmboe. We reiterate our NAV based 105p per share Target Price and Buy recommendation. The pace of deal activity is picking up and Parkmead's strong balance sheet puts Tom Cross in a good position to reprise his old magic.



From time to time, we offer investment banking and other services (IBS) to Parkmead. Within the past 12 months, we have received compensation for IBS from Parkmead. Panmure Gordon & Co acts as corporate broker to Parkmead in the UK. We buy and sell these securities from customers on a principal basis. Accordingly, we may at any time have a long or short position in any such securities. We make a market in the securities of Parkmead.

Panmure Gordon & Co

Distribution of investment ratings for equity research (as of 8 Mar 17)			Rating: GUIDELINE (return targets may be modified by risk or liquidity issues)				
Overall Global Distribution (Banking Client*)			Buy	Total return of >10% in next 12 months			
Buy	Hold	Sell	Hold	Total return >-10% and <+10% in next 12 months			
75% (45%)	16% (0%)	9% (0%)	Sell	Total return <-10% in next 12 months			
* Indicates the percentage of each category in the overall distribution that were banking and/or corporate broking clients							

This marketing communication has been prepared in accordance with COBS 12.3 on behalf of Panmure Gordon (UK) Limited ("Panmure Gordon"), as defined in the Financial Services and Markets Act 2000. It is not investment research in accordance with the legal requirements designed to promote investment research independence and is also not subject to any prohibition on dealing ahead of the dissemination of investment research. It may not be reproduced, redistributed or copied in whole or in part for any purpose.

We buy and sell these securities from customers on a principal basis. Accordingly, we may at any time have a long or short position in any such securities.

This report has been approved in the UK by Panmure Gordon solely for the purposes of section 21 of the Financial Services and Markets Act 2000. In the UK, this report is directed at and is for distribution only to persons who (i) fall within Article 19(1) (persons who have professional experience in matters relating to investments) or Article 49(2)(a) to (d) (high net worth companies, unincorporated associations etc.) of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 (as amended) or (ii) are professional customers or eligible counterparties of Panmure Gordon (all such persons together being referred to as "relevant persons"). This report must not be acted on or relied upon by persons in the UK who are not relevant persons. Panmure Gordon may buy and sell these securities from customers on a principal basis. Accordingly, we may at any time have a long or short position in any such securities. Panmure Gordon is not a US registered broker-dealer. Transactions undertaken in the US in any security mentioned herein must be effected through a US-registered broker-dealer in accordance with SEC Rule 15a-6. Neither this report nor any copy or part thereof may be distributed in any other jurisdiction where its distribution maybe restricted by law and persons into whose possession this report comes should inform themselves about, and observe, any such restrictions. Distribution of this report in any such other jurisdiction may constitute a violation of UK or US securities laws, or the law of any such other jurisdiction. This report does not constitute an offer or solicitation to buy or sell any securities referred to herein. It should not be so construed, nor should it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever.

The information in this report, or on which this report is based, has been obtained from sources that Panmure Gordon believes to be reliable and accurate. However, it has not been independently verified and no representation or warranty, express or implied, is made as to the accuracy or completeness of any information obtained from third parties. The information or opinions are provided as at the date of this report and are subject to change without notice. The information and opinions provided in this report take no account of the investors' individual circumstances and should not be taken as specific advice on the merits of any investment decision. Investors should consider this report as only a single factor in making any investment decisions. Further information is available upon request. No member of the Panmure Gordon accepts any liability whatsoever for any direct or consequential loss howsoever arising, directly or indirectly, from any use of this report or its contents. By accepting this report you agree to be bound by the foregoing limitations.

Panmure Gordon & Co

Founded 1876

24 March 2017

NOTICE TO US INVESTORS

This report is not "Globally Branded" as defined in FINRA Rule 1050 for purposes of distribution in the US. This report was prepared, approved, published and distributed by Panmure Gordon (UK) Limited, a company located outside of the United States (a "non-US Group Company"). This report is distributed in the U.S. by Panmure Gordon Securities Limited, a U.S. registered broker dealer, on behalf of Panmure Gordon (UK) Limited, only to major U.S. institutional investors (as defined in Rule 15a-6 under the U.S. Securities Exchange Act of 1934 (the "Exchange Act")) pursuant to the exemption in Rule 15a-6 and any transaction effected by a U.S. customer in the securities described in this report must be effected through Panmure Gordon Securities Limited. Neither the report nor any analyst who prepared or approved the report is subject to U.S. legal requirements or the Financial Industry Regulatory Authority, Inc. ("FINRA") or other regulatory requirements pertaining to research reports or research analysts. No non-US Group Company is registered as a broker-dealer under the Exchange Act or is a member of the Financial Industry Regulatory Authority, Inc. or any other U.S. self-regulatory organization.

Analyst Certification. Each of the analysts identified in this report certifies, with respect to the companies or securities that the individual analyses, that (1) the views expressed in this report reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this report. Please bear in mind that (i) Panmure Gordon (UK) Limited is the employer of the research analyst(s) responsible for the content of this report and (ii) research analysts preparing this report are resident outside the United States and are not associated persons of any US regulated broker-dealer and that therefore the analyst(s) is/are not subject to supervision by a US broker-dealer, and are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with US rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

Important US Regulatory Disclosures on Subject Companies. This material was produced by Analysts of Panmure Gordon (UK) Limited solely for information purposes and for the use of the recipient. It is not to be reproduced under any circumstances and is not to be copied or made available to any person other than the recipient. It is distributed in the United States of America by Panmure Gordon Securities Limited and elsewhere in the world by Panmure Gordon (UK) Limited or an authorized affiliate of Panmure Gordon (UK) Limited. This document does not constitute an offer of, or an invitation by or on behalf of Panmure Gordon (UK) Limited or its affiliates or any other company to any person, to buy or sell any security. The information contained herein has been obtained from published information and other sources, which Panmure Gordon (UK) Limited or its Affiliates consider to be reliable. Panmure Gordon (UK) Limited does not accept any liability or responsibility whatsoever for the accuracy or completeness of any such information. All estimates, expressions of opinion and other subjective judgments contained herein are made as of the date of this document.

Panmure Gordon Securities Limited assumes responsibility for the research reports content in regards to research distributed in the U.S. Panmure Gordon Securities Limited or its affiliates has not managed or co-managed a public offering of securities for the subject company in the past 12 months, has not received compensation for investment banking services from the subject company in the past 12 months, does not expect to receive and does not intend to seek compensation for investment banking services from the subject company in the next 3 months. Panmure Gordon Securities Limited has never owned any class of equity securities of the subject company. There are not any other actual, material conflicts of interest of Panmure Gordon Securities Limited at the time of the publication of this research report. As of the publication of this report Panmure Gordon Securities Limited, does not make a market in the subject securities.

For further information and regulatory disclosures, please refer to www.panmure.com/legal By accepting this report you agree to be bound by the foregoing limitations.

This is non-independent research, a marketing communication

Panmure Gordon (UK) Limited (Registered Office)
One New Change
London EC4M 9AF
+44 (0)20 7886 2500
Member of the London Stock Exchange
Authorised and regulated by the Financial Conduct Authority
Copyright 2017 The Panmure Group: All rights reserved

Panmure Gordon Securities Limited US Broker Dealer One New Change London EC4M 9AF +44 (0)20 7886 2500